

# SmartCEO celebrates Brava

## Women Business Achievement Awards

In 2006, after the president of Contemporary Software Concepts took a less-active role in the company's day-to-day operations, Sandra Gromball assumed responsibility for all of the company's business operations. Through a turbulent economic climate and uncertainty within the company, Gromball led CSC through its hardships, continuing the company's 30-year streak of financial stability.

Once she gained her footing, Gromball went to work managing complex data mining and software integration for a client, which increased their revenues by 25 percent. She also dove into the company's brand, revamped the website and positioned the company to be more competitive in the marketplace.

CSC recognizes its business impact as well as its community impact. Since 2006, CSC has donated an average of \$4,000 per year to charities, including the American Cancer Society.



Gromball visits London with her husband, Tom, and two sons, Eric and Timothy.

**David vs. Goliath:** CSC salvaged a business-ending technology crisis for a long-time client when it began monitoring the activities of a large, outside consulting firm that was integrating a million-dollar solution that would not work as designed.



*Sandra L. Gromball*  
**Co-Owner and Vice President**  
**Contemporary Software**  
**Concepts, Inc.**

**INDUSTRY:** IT consulting; **IN A NUTSHELL:** Professional IT consulting, solution and data integration and support services; **LOCATION:** Ft. Washington, PA; **EMPLOYEES:** 13; **FOUNDED:** 1979; **NOTE OF DISTINCTION:** CSC boasts 30 consecutive years of financial stability.